

# Maintenance Contract Solutions

*Our Proven Process helps organizations save money and plan for the future.*

## STEP 1



### Consultation

Determine facilities needs and requirements

Picking a contractor in Central Virginia can be overwhelming. This meeting is designed to determine if there is an opportunity for EMC to help you reduce the owning and operating costs of your mechanical systems. We have partnered with hundreds of organizations in Central Virginia to help reduce costs, maximize efficiency, and improve indoor comfort.

## STEP 2

### Equipment Survey

Create a baseline of current costs

It's hard to budget for the future if you don't know what to expect. That is why we will have a certified technician assess your equipment to help us formulate recommendations. Our assessment includes equipment value and expected life cycles based on ASHRAE standards.



## STEP 3



### Verification Meeting

Presentation of recommendations

Making reactive repairs can be expensive. Our goal with the verification meeting is to recommend a maintenance program that is custom to your needs and requirements. The proactive nature of our programs help organizations reduce unnecessary maintenance and lower the overall cost of operation.

*Contact us today for a professional consultation and analysis of your operating costs.*